

Dale Warfel Earns REAL ESTATE WEBGRAPHER™ Certification.

For Immediate Release

San Jose, CA. Sept. 4, 2009. Dale Warfel has successfully completed the REAL ESTATE WEBGRAPHER™ certification to join an elite group of real estate professionals who have earned the prestigious certification offered through the National Institute of Webographers, LLC (www.webographers.com). **Dale** has successfully completed 12 short courses which include: Online Business Strategy, Agent Websites, Single-property Websites, Lead Generation and Management, Virtual Tours, CMA and AVM technology, Neighborhood Search, Online Transaction Management, Electronic Forms, Virtual Assistants, Mobile Technologies and Blogs.

The REAL ESTATE WEBGRAPHER™ certification teaches real estate professionals how to develop and maintain an effective online business strategy in a web-based environment. Candidates learn how to establish an effective consumer-facing, all-inclusive web presence; while increasing their knowledge on real estate technologies and strategies clients expect. The program helps real estate agents and affiliates increase marketability by aiding them in determining where they should invest their resources to generate leads, acquire new clients, advertise and facilitate closings.

About Dale Warfel

Dale Warfel, a REAL ESTATE WEBGRAPHER™ professional, knows how to win more listings, attract buyers by turning a listing process into a marketing process. For more information about the valuable services that Dale provides to clients and web-savvy consumers, please feel free to make contact with:

Dale Warfel

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About National Institute of Webographers, LLC

Since 2004, The National Institute of Webographers, LLC has specialized in the education, training, assessment and certification of web-based technologies for the Real Estate industry. The REAL ESTATE WEBGRAPHER™ Certification (REW™) provides consumer-facing solutions, education and training through a series of interactive online courses. Certification, online modules for REALTORS® and Assistants include Agent Websites, Single-property Websites, Lead Generation and Management, Virtual Tours, CMA and AVM technology, Neighborhood Search, Online Transaction Management, Electronic Forms, Blogs, Mobile Technologies, Virtual Assistants, and the Learning Laboratory™, where Certificants can access an array of showcased technologies for hands on learning. Available 24/7/365, these courses provide the opportunity for working professionals to learn at their own pace while enhancing the skill sets necessary to compete and excel with today's web savvy consumers. REW™ professionals provide consumers with a positive and profitable Real Estate experience. For more information regarding The National Institute of Webographers, please visit www.webographers.com or contact Scott Lau at ScottLau@Webographers.com.